# **2019** Second quarter report

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## BOARD OF DIRECTORS

Megan F. Clubb, Chair Peter J. Allen Jon S. Bren David B. Campbell Michael J. Mahoney Mark H. Kajita J. Eric Kimball Clifford "Kip" W. Kontos Charles H. Eglin David B. Gordon



# BAKER BOYER

FAMILY LEGACIES GROWN LOCALLY WallaWalla. Dri-Cities Yakima.

# Dear Baker Boyer Shareholder:

In the Walla Walla Valley and Eastern Washington and Oregon, we have had an unusually wet and cool first half of the year. This has led to a delay in all lending including agricultural lending. However, as the summer months are continuing to warm, we are seeing a pick-up in overall commercial lending throughout our portfolio. Loans are up approximately 0.3% from the prior year to an average balance of \$285 million as of June 30, 2019.

Despite the delay in commercial lending, Baker Boyer has benefited with the increasing rates over the last year. Our interest income for the six-month ending June 30, 2019 was \$11.4 million, or a 10.6% increase from the same time period in 2018. In addition, although there has been large fluctuations in the stock and bond markets since the beginning of the year, the Asset Management Division's revenue has continued to be strong and relatively stable. For the six-months ending June 30, 2019, Asset Management's revenue was \$4.7 million, which is only a slight decline of 1.5% for the same time period in 2018.

When combining all these factors together, Baker Boyer's net income has increased by 5.3% to \$3.3 million for the first six-months of 2019 from the same time period in 2018. This is a strong start to a year that has seen headwinds due to weather delays as well as stock market fluctuations.

On a separate note, Baker Boyer's celebration of its 150th Anniversary is in full swing. This celebration includes fun events for the community and our employees. As part of this celebration, Baker Boyer is selling commemorative items to the community at its branches. Currently, we have 150th Anniversary mugs for sale at all of our branches in the Walla Walla Valley. In addition, we are finalizing the details on a commemorative book. This book will be available in October and celebrates the relationship between the Bank, the Baker Family, and the communities we serve.

All employees are so proud of the Baker Boyer legacy and our tie to it. We look forward to this year of celebration and many more years to come. We all want to thank you, the shareholders, for your continued belief in us and this Pacific Northwest Legacy.

Sincerely,

Mark H. Kajita, CPA President and CEO

### Consolidated Balance Sheet - Average ytd

(Unaudited)

		(Unaudited)						
				Jun				
				2019		2018	% Chg.	
ASSETS				(Dollars ir	sands)			
Cash and amounts due from	n banks		\$	4,771	\$	4,543	5.0	
FFS and Int-bearing deposit	ts at other financial i	nstitutions		155,017		122,206	26.8	
	Total Cash and	l Cash Equivalents		159,788		126,749	26.1	
Investment securities:								
Available-for-sale, at fair value				129,228		176,284	(26.7)	
Held-to-maturity at cost				1,308		1,300	0.6	
Other investments, at cost				1,350		1,357	(0.5)	
		Total Investments		131,886		178,941	(26.3)	
Loans				285,365		284,380	0.3	
Allowance for credit losses				(6,262)		(6,243)	0.3	
		Net Loans		279,103		278,137	0.3	
Bank premises and equipme	ent, net			13,348		12,999	2.7	
Accrued interest receivable				2,422		2,575	(5.9)	
Other assets				4,172		3,865	7.9	
		TOTAL ASSETS	\$	590,719	\$	603,266	(2.1)	
LIABILITIES AND SHAREHO Deposits	OLDERS' EQUITY							
Noninterest bearing			\$	168,315	\$	168,644	(0.2)	
Interest bearing			Ψ	350,571	Ψ	365,267	(4.0)	
interest scaring		Total Deposits		518,886		533,911	(2.8)	
		-						
Federal funds purchased and security repurchase agreements Other borrowed funds				13,975		15,588 0	(10.3)	
				1			-	
Accrued interest payable				44		17	158.8	
Other liabilities				1,044		1,076	(3.0)	
	ТОТ	AL LIABILITIES		533,950		550,592	(3.0)	
SHAREHOLDERS' EQUITY								
Common stock (no par valu	ie, stated value \$3.12	5 per share)						
	6/30/19	6/30/18						
Shares authorized	4,000,000	4,000,000						
Shares issued and								
outstanding	1,295,935	1,292,840		4,048		4,047	0.0	
Additional paid-in capital				414		404	2.5	
Retained earnings				52,313		48,755	7.3	
Accumulated other comprehensive income (loss)				(6)		(532)	(98.9)	
TOTAL SHAREHOLDERS' EQUITY				56,769		52,674	7.8	
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY			\$	590,719	\$	603,266	(2.1)	
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### **Consolidated Statements of Income**

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		0,		% Chg.		
(De	ollars in Tho			e		
			•••	5.9		
Ŷ		Ŷ		89.1		
	,					
	389		408	(4.7)		
				(21.2)		
				18.5		
	11,443		10,350	10.6		
	418		117	257.3		
	10		9	11.1		
	0		0	-		
_	428		126	239.7		
	11,015		10,224	7.7		
	8		0	#DIV/0!		
	11,007		10,224	7.7		
	4,253		4,175	1.9		
	496		648	(23.5)		
	340		362	(6.1)		
	554		674	(17.8)		
	194		154	26.0		
	5,837		6,013	(2.9)		
	6,417		6,267	2.4		
	2,140		2,073	0.0		
	612		609	0.5		
				16.0		
			3,346	2.9		
	12,946		12,577	2.9		
	3,898		3,660	6.5		
	625		553	13.0		
\$	3,273	\$	3,107	5.3		
\$	2.55	\$	2.42	5.3		
		Six Months End 2019 (Dollars in Thou \$ 8,253 1,878 389 891 32 11,443 418 10 0 428 418 10 0 428 11,015 8 11,015 8 11,007 4,253 496 340 554 194 5,837 6,417 4,140 554 194 5,837 6,417 4,140 554 194 5,837	Six Months Ending Jun 2019 (Dollars in Thousands, 6 \$ 8,253 \$ 1,878 389 891 32 11,443 418 10 0 418 10 0 428 11,015 8 11,007 4,253 496 340 554 194 5,837 6,417 2,148 612 327 3,442 12,946 3,898 625	Six Months Ending June 30,   2019 2018   (Dollars in Thousands, except per share   \$ 8,253 \$ 7,791   1,878 993 389 408   891 1,131 32 27   11,443 10,350 11,443 10,350   418 117 10 9   0 0 0 0   418 117 10,350 10,224   418 117 10 9 0 0 0   418 117 10,350 10,224 3 340 362 554 674 194 154 5,837 6,013 6,417 6,267 4,175 4,96 648 340 362 554 674 194 154 5,837 6,013 612 609 327 2,82 3,442		