# 2016 SECOND QUARTER REPORT



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# Dear Baker Boyer Shareholder:

July 22, 2016

The second quarter of 2016 started off with pockets of optimism for the U.S. Economy as well as the rebound of crop yields in the Northwest. At this time, precipitation in Eastern Washington is a marked improvement from the drought conditions we experienced in the prior year. Although we won't know until we have completed harvest, in general agriculture in Eastern Washington appears stronger than we had experienced in 2015.

Economic conditions for the second quarter of 2016 progressed as expected on the domestic front, however in the international arena markets were stunned by the historic BREXIT vote in the United Kingdom. The vote by the United Kingdom to exit the European Union will have long term impacts on both European and London markets. BREXIT's initial turbulence in equity markets for the U.S. was later quashed as those markets quickly rebounded. The more lasting impacts of BREXIT in the U.S. has been in the currency and fixed income markets. Uncertainty of the future of the economies of Europe sent the dollar soaring against the British Pound. This strengthening of the dollar is simply a continuation of the rise that we have seen over many years, and is sparked by the realization that the U.S. is the strongest economy to exit out of the Great Recession. Increase in the value of the dollar along with the lingering uncertainty in foreign markets led to a flood of cash coming into U.S. Treasuries sparking a further decline in overall interest rates throughout the U.S.

These lower rates, although good for businesses and consumers, are further hampering the health of community banks throughout the U.S. Without diversified services and products community banks are facing continued net income pressures that hurt their ability to return profits back to their shareholders.

In contrast to the community bank industry, Baker Boyer continues to strengthen as it continues to build on its diversified asset management and banking divisions. Total average assets of the Bank increased to \$572 million from \$558 million as of June 30, 2016 and 2015 respectively. Average gross loans have remained stable at approximately \$287 million on June 30, 2016 and 2015. Correspondingly net interest income increased to \$9.0 million for the first six months of 2016, a 2.8% increase from the year prior.

Total non-interest income has also increased by 1.7% over the same six month time period last year, with the first six months of 2016 showing non-interest income at \$5.5 million. All of these conditions have led to net income coming in for the first six months of 2016 at \$2.5 million which equates to a 1.3% increase from the same time period last year.

As we enter the second half of 2016, Baker Boyer continues to assess the strategic advantage of combining our business products and services in order to provide a holistic solution to our clients. However, we know that technology and the way our clients want to access the Baker Boyer experience is changing, and going forward we will be investing our resources to meet that challenge. Baker Boyer's strategy has rewarded our shareholders in the past and we are confident that as we continue to evolve this model our shareholders will be pleased with the results.

Sincerely,

Mark H. Kajita, CPA

### Consolidated Balance Sheet - Average ytd

(Unaudited)

		(					
				2016		2015	% Chg.
ASSETS			(Dollars in Thousands)				
Cash and amounts due from banks		\$	4,252	\$	4,538	(6.3)	
FFS and Int-bearing deposits	at other financial in	stitutions		73,243		44,921	63.0
	Total Cash and	d Cash Equivalents		77,495		49,459	56.7
Investment securities:							
Available-for-sale, at fair val	lue			191,080		203,529	(6.1)
Held-to-maturity at cost				1,444		1,491	(3.2)
Other investments, at cost				1,265		1,686	(25.0)
		Total Investments		193,789		206,706	(6.2)
Loans				286,796		287,207	(0.1)
Allowance for credit losses				(6,102)		(6,043)	1.0
		Net Loans		280,694		281,164	(0.2)
Bank premises and equipmen	t, net			13,320		13,627	(2.3)
Accrued interest receivable				3,290		2,407	36.7
Other assets				3,792		4,182	(9.3)
		TOTAL ASSETS	\$	572,380	\$	557,545	2.7
LIABILITIES AND SHAREHOI	LDERS' EQUITY						
Deposits							
Noninterest bearing			\$	144,853	\$	142,719	1.5
Interest bearing				354,167		342,088	3.5
		<b>Total Deposits</b>		499,020		484,807	2.9
Federal funds purchased and	security repurchase	agreements		20,701		22,177	(6.7)
Other borrowed funds				0		77	-
Accrued interest payable				24		29	(17.2)
Other liabilities				1,082		1,132	(4.4)
	тот	AL LIABILITIES		520,827		508,222	2.5
SHAREHOLDERS' EQUITY							
Common stock (no par value,	stated value \$3.125	per share)					
	6/30/16	6/30/15					
Shares authorized	4,000,000	4,000,000					
Shares issued and							
outstanding	1,303,677	1,305,017		4,077		4,075	0.0
Additional paid-in capital				1,150		998	15.2
Retained earnings				45,362		43,570	4.1
Accumulated other comprehensive income (loss)				964		680	41.8
TOTAL SHAREHOLDERS' EQUITY				51,553		49,323	4.5
TOTAL LIABILITI	ES AND SHAREH	OLDERS' EQUITY	\$	572,380	\$	557,545	2.7

## **Consolidated Statements of Income**

(Unaudited)					
	Six Months				
	2016		2015	% Chg.	
Interest and Dividend Income	(Dollars in	Thousand	s, except per shar	re amounts)	
Loans, including fees	\$ 7,48	38 \$	7,419	0.9	
Federal funds sold and deposits at other financial institutions	22	22	125	77.6	
Investment securities:					
Taxable	40	00	564	(29.1)	
Tax-exempt	1,00	00	781	28.0	
Other investment income and dividends	2	25	23	8.7	
Total Interest and Dividend Income	9,13	35	8,912	2.5	
Interest Expense					
Deposits	13	39	156	(10.9)	
Federal funds purchased and security repurchase agreements		10	11	(9.1)	
Other borrowed funds		0	0	-	
Total Interest Expense	14	19	167	(10.8)	
Net Interest Income	8,98	86	8,745	2.8	
Provision for credit losses	20	56	46	478.3	
Net Interest Income after Provision for Credit Losses	8,72	20	8,699	0.2	
Non-Interest Income					
Trust and Investment Management fees	3,49	98	3,429	2.0	
DS Baker Investment fees (brokerage)	60	08	568	7.0	
Service charges on deposit accounts	4:	53	474	(4.4)	
Other service charges and fees	55	53	573	(3.5)	
Other operating income	40	07	383	6.3	
Total Non-Interest Income	5,51	9	5,427	1.7	
Non-Interest Expense					
Salaries, wages, and other compensation	5,45	56	5,358	1.8	
Retirement and employee benefits	1,75	57	1,752	0.3	
Net occupancy expense	58	34	556	5.0	
Furniture and equipment expense	25	55	280	(8.9)	
Other operating expense	2,90	54	2,896	2.3	
Total Non-Interest Expense	11,01	6	10,842	1.6	
Income Before Income Taxes	3,22	23	3,284	(1.9)	
Provision For Income Taxes	70	58	861	(10.8)	
NET INCOME	\$ 2,45	55 \$	2,423	1.3	
Basic Earnings Per Common Share	\$ 1.9	00 \$	1.88	1.2	
Weighted Average Number of Shares Outstanding	1,294,11		1,292,195		